



Alexandria Light and Power

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August 3, 2004

Mr. Ray Witke
Classic Protective Coatings
N. 7670 State Highway 25
Menomonie, WI 54751-5928

Dear Mr. Witke:

I am writing to express my appreciation for a job well done on ALP's 3M water tower repainting. It was a pleasure to work with Kito Valdelamar and his crew.

Right from the start of the job when I saw the blast and air handling equipment, I sensed that this must be a very organized crew. As the job progressed, I saw what a great model of teamwork they were and how much they accomplished by the way they worked together.

It is not an every day occurrence that we have a contractor exceed our expectations. We want to thank Classic Protective Coatings for their excellent workmanship. Kito and his crew should be commended for their outstanding effort.

Sincerely,

ALEXANDRIA LIGHT AND POWER

A handwritten signature in black ink, appearing to read 'Scott Deitz', is written over the typed name.

Scott Deitz
Operations Manager